

Pharmaceutical Technology Electronic Edition, July 2005
“Good Times and Expanding Horizons in Pharmaceutical
Manufacturing,” by Jim Miller
<http://electronic.pharmtech.com>

Respondents profile.

The 2005 edition of the PharmSource—*Pharmaceutical Technology* outsourcing survey was conducted by e-mail in June 2005. We received 255 responses, including 193 from pharmaceutical company respondents and 65 from contractor respondents. All respondents were involved in buying or providing chemistry, manufacturing, or controls services, including analytical chemistry, microbiology, formulation, dose manufacturing, and packaging. Pharmaceutical company respondents represented a cross section of the industry:

Company type

Small Pharma: 41%
Big Pharma: 25%
Mid-size Pharma: 20%
Generic Pharma: 15%

Annual spending on chemistry, manufacturing, and controls services (in millions)

Less than \$10: 53%
\$10–25: 22%
\$26–50: 6%
Greater than \$50: 9%
No response: 10%

Similarly, contractor respondents represented the full range of the industry:

Annual contract services revenues (in millions):

Less than \$10: 65%
\$10–25: 11%
\$26–100: 11%
Greater than \$100: 12%